



# Career at ASA International Kenya Limited

## Position: Loan Officer, ASA International Kenya Limited “ASA Kenya”

### Who we are

ASA International Kenya Limited (“ASA Kenya”) is a for-profit, non-deposit taking digital credit provider licensed by the Central Bank of Kenya. Since commencing operations in 2013, ASA Kenya has grown to serve more than 336,000 customers across 39 out of 47 counties, with an Outstanding Loan Portfolio (OLP) of KES 7 billion. The institution employs more than 1,389 staff on permanent and pensionable contracts and is committed to expanding access to responsible financial services for underserved communities across Kenya.

ASA Kenya is part of ASA International, one of the world’s largest and fastest-growing international microfinance banking institutions. The Group provides socially responsible loans to underbanked, low-income female micro-entrepreneurs across Asia and Africa. ASA International serves close to 2.3 million customers across 13 countries and is listed on the main market of the London Stock Exchange. The Group has corporate head offices in Amsterdam, the Netherlands, and Dhaka, Bangladesh.

Across its markets, ASA International provides small loans typically ranging from USD 250 to USD 2,000. The vast majority of customers are women running small businesses, including shops, restaurants, tailoring businesses, and trading activities. Expanding financial inclusion and supporting the socio-economic progress of clients and their communities is at the core of ASA International’s mission.

### Job profile

A Loan Officer shall be responsible for evaluating, approving, and managing loans to individuals and small businesses, often in low-income or underserved communities. The role entails direct client interaction, financial analysis, and field visits to ensure responsible lending and timely repayment.

### Loan Officer Responsibilities

- ▶ Mobilize, form and manage client groups in assigned areas.
- ▶ Facilitate loan processing, disbursement and follow-up in line with company policies.
- ▶ Collect loan repayments and support timely recovery of overdue loans.
- ▶ Maintain accurate client, loan and transaction records.
- ▶ Monitor proper utilization of loans by clients.
- ▶ Build and maintain positive relationships with clients to promote retention and portfolio quality.

- ▶ Ensure compliance with organizational policies, procedures and operational guidelines.
- ▶ Perform any other duties as assigned by the supervisor.

#### Core competencies

- ▶ Self-starter, proactive, and decisive.
- ▶ Analytical and problem-solving skills, with a keen eye for detail.
- ▶ Bi-lateral communication skills.
- ▶ Adaptability and flexibility skills.
- ▶ Team player who continuously improves self and the people around him/ her.

#### Education and Experience:

- ▶ Relevant university degree or diploma from a recognized institution
- ▶ Proficiency in Microsoft Office
- ▶ Prior experience in a lending environment is an added advantage
- ▶ Able to meet set targets within the time frame.
- ▶ Very strong attention to details and good follow through.
- ▶ Unrelenting perseverance, personal integrity and critical thinking skills.
- ▶ Excellent verbal and written communication.

#### Reporting line

Branch Manager.

#### Salary

This position offers a competitive salary and comprehensive benefits package.

#### Location

Any of our branches located across the 39 counties where we operate.

---

If you feel you are the right match for the above-mentioned position, submit your application through this link:

<https://forms.cloud.microsoft/r/FxV4eEFjMQ?origin=lprLink>

**Application deadline: 3<sup>rd</sup> July, 2026**

Please Note: due to a number of applications we that receive; only shortlisted candidates will be contacted.

*We are an equal opportunity employer committed to diversity and inclusion. We welcome applications from all qualified candidates.*

